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SLC International Seeking Operators for 15 Retail and Restaurant Spaces for The New SLC-Phase 4

Salt Lake City, UT—The New SLC Phase-4 is now under construction and the Salt Lake City Department of Airports (SLCDA) is preparing to select concessions for the 16-gate expansion of Concourse B-east.

The public procurement process seeking concessions for The New SLC-Phase 4 began on Oct. 27, 2023. The SLCDA is looking for a variety of local, regional and national brands for the 15 retail and restaurant spaces that will open in the coming years. The first five gates of Phase 4 are scheduled to open in fall of 2025, followed by 11 additional gates in the fall of 2026.

The Request for Proposal (RFP) information and a link to register on the Utah Public Procurement Place are available on Salt Lake City Municipal’s purchasing webpage at www.slcgov.com/purchasing. Interested businesses must be registered in order to download the RFP as well as instructions on how to submit a proposal. The deadline for submissions is Feb. 2, 2024 at 2 p.m.

The New SLC-Phase 4 encompasses 24,602 sq. ft. of restaurant and retail space. A total of 15 food and beverage locations are planned, including two full-service restaurants with alcohol service, five quick serve restaurants, and two dedicated full-service coffee concepts. In addition, six specialty retail and news and gift locations are planned for Phase 4.

After all proposals have been received, the SLCDA selection committee will review them to determine if the submissions meet the minimum requirements. The SLCDA will consider proposed brand, pricing, hours of operation, experience and service standards when selecting concessions. The proposals will then be ranked, and meetings may be scheduled with the top-ranked firms before final selections are made.

Operating a business at SLC International Airport is a unique opportunity in that it is a city-owned facility that is largely regulated by the federal government in a highly-secure and time-sensitive environment. In addition, there are limited opportunities for concessionaires to enter the airport due to limited space and long lease terms.

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The Salt Lake City International Airport serves more than 26 million passengers per year and is the 21st busiest airport in the United States and 47th busiest in the world. More than 320 flights depart daily to more than 90 non-stop destinations.