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SLC International Seeking 13 Retail and Restaurant Spaces for The New SLC-Phase 3

Salt Lake City, UT– As the steel structure for The New SLC-Phase 3 continues to take shape, the Salt Lake City Department of Airports (SLCDA) is preparing to select concessions for the nine-gate expansion of Concourse B-east.

As of Oct. 10, 2022, the public procurement process seeking concessions for The New SLC-Phase 3 has begun. SLCDA is looking for a variety of local, regional and national brands for the 13 retail and restaurant spaces that will open in the coming years. The first five gates of Phase 3 are scheduled to open in fall of 2024, followed by four additional gates in the fall of 2025.

The Request for Proposal (RFP) information and link to register on the Utah Public Procurement Place are available on Salt Lake City Municipal's purchasing webpage at www.slcgov.com/purchasing. Interested businesses must be registered in order to download the RFP as well as instructions on how to submit a proposal. The deadline for submissions is January 20, 2023 at 2 p.m.

The New SLC-Phase 3 encompasses 19,261 sq. ft. of restaurant and retail space. A total of six food and beverage locations are planned, including three full-service restaurants with alcohol service, a local or national fast-food or gourmet/specialty burger brand, a quick serve restaurant, and a dedicated full-service coffee concept. In addition, seven specialty retail and news and gift locations are planned for Phase 3.

Other items SLCDA will take under consideration when selecting concessions are pricing, hours of operation and service standards. After all proposals have been received, the SLCDA selection committee will review them to determine if the submissions meet the minimum requirements. The proposals will then be ranked, and meetings will be scheduled with the top-ranked firms before final selections are made.

Operating a business at SLC International Airport is a unique opportunity in that it is a city-owned facility that is largely regulated by the federal government in a highly-secure and time-sensitive environment. In addition, there are limited opportunities for concessionaires to enter the airport due to limited space and long lease terms.

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The Salt Lake City International Airport serves more than 26 million passengers per year and is the 20th busiest airport in North America and 47th busiest in the world. More than 302 flights depart daily to more than 90 non-stop destinations.