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Procurement Process to Lease Retail and Restaurant Space at The New SLC Phase 2 Underway

Salt Lake City, UT– The public procurement process to select concessions for The New SLC Phase 2 is now underway, which includes the 22 gate extension of Concourse A. The first four Delta gates will open in spring of 2023, followed by the addition of 18 Delta gates opening in the fall of 2023.

The Request for Proposal (RFP) is available on Salt Lake City’s purchasing webpage at www.slcgov.com/purchasing. Interested businesses must be registered on the Utah Public Procurement Place (UPPP) webpage—www.slc purchasing.com—in order to download documents and submit a proposal. The deadline for proposals is January 21, 2022 at 2 p.m.

Phase 2 has been designed for 19 retail and restaurant spaces totaling 23,873 sq. ft. A total of 12 food and beverage locations are planned, including two full-service restaurants with alcohol service, a globally-recognized fast food hamburger chain and two dedicated coffee concepts. In addition, seven specialty retail, news & gift and service locations are part of the Phase 2 extension.

The Salt Lake City Department of Airports (SLCDA) is looking for a balanced mix of local, regional and national brands. Other considerations SLCDA will look at when selecting tenants are pricing, hours of operation and service standards. After the proposals are received, a SLCDA selection committee will review the proposals to determine if the submissions meet the minimum requirements before ranking them and meeting with the top ranked firms.

Operating a business at SLC International Airport is unique in that it is a city-owned facility that is largely regulated by the federal government in a highly-secure and time sensitive environment. In addition, there are limited opportunities for concessionaires to enter the airport due to limited space and long lease terms.

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The Salt Lake City International Airport serves more than 26 million passengers per year and is the 21st busiest airport in North America and 70th busiest in the world. More than 370 flights depart daily to more than 99 non-stop destinations.