

Spring 2018

Elevations



Procurement Process to Lease Space at The New SLC Underway

The public procurement process to select concessions for The New SLC Redevelopment Program is now underway.

The Request for Proposals (RFP) for retail, news and gifts for the first phase of The New SLC was posted on April 16, while the RFP for the food and beverage component of the first phase was posted in early June.

Interested businesses must register on the Utah Public Procurement Place (UPPP) webpage—www.slcpurchasing.com—in order to download documents and submit a proposal. An RFP for concessions in the second phase of The New SLC—to include the east build out of the concourses—will be issued after 2020.

The Airport is looking for a mix of local, regional and national brands as well as a balance of small and large package leases. Other considerations the Airport will look at are pricing, hours of operation and service standards. After the proposals are received, an Airport selection committee—made up of senior level airport staff and community representatives—will review the proposals to determine if the submissions meet the minimum requirements before scheduling meetings with the top ranked firms.

Operating a business at the Airport is unique in that it is a city-owned facility that is largely regulated by the federal government in a highly-secure and time sensitive environment. In addition, there are limited opportunities for concessionaires to enter the Airport due to limited space, low turnover and long lease terms.



Airport Celebrates Major Milestone in Construction Program

The New SLC Redevelopment Program celebrated a major milestone on May 23, 2018, when one of the last steel beams was placed on top of the new central Terminal building.

In the construction business, a “topping out” or “topping off” is a builder’s rite that is traditionally held when the last beam—or its equivalent—is placed on top of a structure during construction. The practice of “topping out” a new building can be traced to the Scandinavian religious rite of placing a tree atop a new building to appease the tree-dwelling spirits displaced during construction.

The new Terminal Building alone will be 866,087 sq. ft. and cost more than \$490 million. To build the new Terminal has involved 11,007 tons of structural steel and 22 miles

of steel piles. The Terminal will have 18 escalators and 25 elevators to transport SLC passengers. The baggage system conveyor is 6.2 miles long.

Highlights of the new Terminal will include a large art installation titled “The Canyon,” which will be integrated on both walls of the Terminal. Plus, a Meeter Greeter Room pre-security will accommodate large gatherings for family and friends waiting to welcome home military, missionaries, sports teams and others.

The Topping Out Ceremony was attended by the more than 1,300 trade contractor staff working on the construction site. All staff involved in the project signed the steel beam before it was raised 70 feet to the top of the building.





SLC Implements Program to Alert Airport Patrons in an Emergency

The Salt Lake City International Airport (SLC) has implemented a notification system that will alert passengers, employees and the public at SLC via cell phone text messages during an emergency.

The Integrated Public Alert & Warning System—IPAWS—is a program of the Federal Emergency Management Agency (FEMA) that disseminates life-saving information through cell phone text messages, similar to Amber Alerts.

The SLC Airport has the ability to distribute messages within a 13-mile radius of the airport. The messages are limited to 90 characters and will inform recipients that an emergency has occurred and the appropriate actions to take. Subsequent messages will provide updates on the situation. SLC is only of a handful of airports nationwide to implement the IPAWS system.

“The airport’s number one priority is keeping passengers, our employees and the public safe and secure in an emergency situation,” said Bill Wyatt, executive director for the Salt Lake City Department of Airports. “IPAWS will ensure everyone on the airport campus is informed of where to go and what to do in an emergency.”

The notifications will only be used in an emergency that requires lifesaving information be disseminated immediately. Designated SLC Airport staff have been trained and certified to issue the alerts using IPAWS. The message is filtered through FEMA prior to being issued locally.



Salt Lake City Department of Airports Executive Director Bill Wyatt (podium) speaks at the opening of Atlantic Aviation's new facilities. He is joined by Mayor Jackie Biskupski, Atlantic Aviation's President Lou Pepper and the Salt Lake Chamber's Presidents Ambassadors.

Atlantic Aviation Opens New Facility

Atlantic Aviation celebrated the completion of its new facilities on April 18, 2018, to accolades and applause. Atlantic Aviation opened its operation at SLC in 2015. Since that time, the company has invested \$30 million in renovating existing facilities and building new facilities. The new facilities include two hangars and a fixed

base operator building with amenities such as a full vending room, pilot's lounge, conference rooms and a stone fireplace. The new FBO campus is 12,700 sq. ft. Each hangar is approx. 30,000 sq. ft. with 2,500 to 3,700 sq. ft. of leasable office space.

New Air Service Arrives at SLC

✈ Frontier Airlines announced new nonstop service between Austin-Bergstrom International Airport (AUS) and SLC will begin on July 7, 2018. The flight will initially operate on Wednesdays and Saturdays and increase to three times weekly on Aug. 12, operating Tuesdays, Thursdays and Sundays. On Aug. 15, 2018, Frontier will begin nonstop service between San Antonio (SAT) and SLC. The flight will operate on Wednesdays and Saturdays.

✈ On July 8, 2018, Delta will begin nonstop service between SLC and Cleveland, Ohio, onboard an Airbus A319 aircraft. Then on

Oct. 1, 2018, Delta will start nonstop service between SLC and El Paso, Texas, via a CRJ-900 aircraft operated by SkyWest Airlines.

✈ Jet Blue has announced a second daily flight between New York-JFK and SLC starting Dec. 20, 2018. The daytime flight will provide a valuable link between the airline's home in New York and its Salt Lake Support Center (SSC). The SSC is home to nearly 2,500 customer support crewmembers.

SLC Ranks High in National Surveys

The SLC International Airport continues to be recognized for everything from passenger growth to fewer flight cancellations. Here are some recent rankings:

3rd SLC ranked 3rd in domestic passenger growth during the third quarter of 2017, according to the U.S. Department of

Transportation's Origin & Destination (O&D) passenger statistics. Among the 29 large hub airports in the U.S., SLC's domestic passenger growth experienced a 9 percent increase over the previous year. Delta is driving the growth with a 16 percent increase in domestic O&D traffic. Fares were also down, which helped contribute to the growth.

#1 Among the nation's 25 busiest airports, SLC had the lowest rate of canceled flights during 2017.

4th Travel Bank ranked SLC fourth best for transit based on drive time, public transportation and pricing from the airport to downtown.

American Airlines Awarded Customer Cup



Congratulations to American Airlines for receiving the coveted Customer Cup on March 15. The award recognizes American Airlines' SLC Team for on-time performance, tracking bags efficiently and for keeping customers satisfied.

New Member Named to Airport Advisory Board

Salt Lake City Mayor Jackie Biskupski and the Salt Lake City Council have appointed Arlyn Bradshaw to the Salt Lake Airport Advisory Board for a four-year term.

Bradshaw is the executive director of Best Friends Animal Society—Utah and serves as a member of the Salt Lake County Council. He has served on the Visit Salt Lake Executive Board, Salt Lake County Board of Health, Planned Parenthood Association of Utah Board and as chair of the Redevelopment Agency of Salt Lake County.

Bradshaw is a former Assistant Dean of Students at the University of Utah, where he earned a Bachelor of Arts in Political Science and a Master of Public Administration. He has also served as executive director of the Utah Democratic Party.

The Airport Board advises Mayor Biskupski about the operation and management of the airports owned by Salt Lake City Corporation. For more information about the Airport Advisory Board and its members, go to <https://www.slcairport.com/about-the-airport/airport-board>.

2018 SLC Airport Summary Statistics

January through April 2018

Passengers

Domestic

Total Enplaned	3,893,988
Total Deplaned	3,855,080
Total Passengers	7,749,068

International

Total Enplaned	146,414
Total Deplaned	153,265
Total Passengers	299,679

Landed Weight (lbs.)

Air Carriers	4,548,177,761
Cargo Carriers	382,156,177
Total Landed Weight	4,930,333,938

Mail (lbs.)

Enplaned	10,053,667
Deplaned	4,719,205
Total Mail	14,772,872

Cargo (lbs.)

Enplaned	55,726,162
Deplaned	64,398,117
Total Cargo	120,124,279

Operations

Passenger Aircraft	83,168
All Cargo Aircraft	6,606
General Aviation	18,422
Military	2,242
Total Aircraft Ops	110,438